



Your technical training provider presents...
Air Conditioning Fundamentals 2010

Target Audience: Essentially anyone who wants to broaden their base in the fundamentals will greatly benefit from this training.

[] Engineer: Sales, Consulting, Designer, Draftsman

[] Non-Engineer: Technical Assistant, Application Specialist, Project Manager, Technician, Contractor, Estimator

Primary Benefit: Students will enjoy learning as much practical knowledge as possible about Air Conditioning Fundamentals. Students won't waste a great deal of time in theory. The typical student can immediately apply what he/she learns upon returning to their office. Past attendees have boosted their overall confidence and found many ways to apply their recently acquired knowledge.

2010 Course Offerings (Rochester, NY): (all classes are 3-days; Tuesday - Thursday)

[] Feb 16-18 'Airsides Fundamentals-I' (Load Design and Psychrometrics)

[] Mar 16-18 'Airsides Fundamentals-II' (Duct Design, Fans & Fan Laws & Acoustics)

[] Apr 13-15 'Refrigeration Fundamentals' (Refrig Basics, Refrig Piping, Refrig & Our Environment)

[] May 11-13 'Systems Fundamentals' (HVAC Systems, Dehumidification, IceStorage-LowTempAir, Bldg Pressurization)

[] Aug 10-12 'Energy Efficient Design Fundamentals' (Chiller-Side, Air-Side, System Controls, Energy Recovery)

[] Sep 14-16 'Product Fundamentals' (AHU, WSHP, RTU, Chillers, Fan Coils, UV)

Note: For more information about each of these classes, log onto BeckerLearning.com

Registration Deadline: Each course will be filled on a first-come-first-reserved basis.

Payment Deadline: Complete Payment must be received prior to the start of the class.

Contact: Joe Becker, Becker Learning / 5980 Sheppard Road / Dansville, NY 14437
Phone: (585) 317-0000 Email: Joe@BeckerLearning.com

More Details for 3-day courses:

Where: The specific Henrietta, NY location will be decided at least 30-days before the class & attendees will be emailed all appropriate information in time to make hotel reservations.

Time: We will start each morning at 8:00 AM and end by 5:00 PM (except Thursday when we end by 4:00 PM for travelers)

Food: Lunch, mid-morning and mid-afternoon snacks & drinks are provided.

What is not included: Transportation, other meals & lodging.

Travel: Arrival: Since the seminar starts at 8:00 a.m., plan to arrive the night before.

Departure: You can book flights out of Rochester International Airport as early as 5:15 p.m. on Thursday since our Henrietta, NY location is less than 10-minutes from the airport.

Registration: Please fill out this form for each person attending, and mail along with a **Check or Purchase Order** (made out to 'Becker Learning') to:

Becker Learning / 5980 Sheppard Road / Dansville, NY 14437

2010 Courses: Airside-I Airside-II Refrigeration
 (check all that apply) Systems Energy Eff. Design Products

Name: _____ Title: _____

Company Name: _____

Address: _____

Phone:()

Email: _____

# of Courses	\$/course	Total Cost \$	Check # or PO #
	\$1,000		

Authorizing Person

Printed Name	Signature	Date

****If a PO is given, full payment must be received prior to the first day of class.*

Cancellation Policy:

- If someone cancels 60-days prior to the start of the class => no cancellation charge.
- If someone cancels 30-60 days prior to the start of class => 50% cancellation charge
- If someone cancels less than 2-weeks before the start of class, or simply doesn't show up => charged the full amount

Teaching Methodology:

Similar to the way Joe taught nine classes in the Graduate Training Program of The Trane Company, students will learn a concept and then immediately apply this new knowledge with an application problem. Quiz/testing will also be used to measure the overall effectiveness of the teaching. In this way, the program receives continual improvement through direct feedback.

About the Instructor:

Joe Becker is a graduate of the University of Wisconsin-Madison with degrees in Naval Science and Industrial Engineering (1979). He is also a Graduate from the U.S. Naval Nuclear Power School at Mare Island, California (1975). Joe is a registered Professional Engineer.

After nine years in the Navy, Joe resigned his Commission in the Civil Engineer Corps. Since graduating from GTP's class of 83-II, he worked as a Systems Engineer in C.D.S., Marketing Engineer in the Variable Air Volume Product Group, Manager of Technical Training in GTP, Sales Engineer, Sales Manager in Rochester/Syracuse & ISL for NE Territory.

Joe currently works part-time for Trane's NE Territory and provides technical training through Becker Learning.